

ENROLLED RESOLUTION 170-2

AUTHORIZE NEGOTIATION OF NEW FIXED BASE OPERATOR AGREEMENT
BETWEEN ATLANTIC AVIATION AND WAUKESHA COUNTY

WHEREAS, Waukesha County Airport desires to increase based aircraft, aircraft operations, and fuel flow revenue and eliminate its need for County Tax Levy in 5 to 10 years, and

WHEREAS, Atlantic Aviation, Inc. is Waukesha County Airport's current FBO and has contributed to the increase in corporate aircraft activity, and

WHEREAS, Atlantic Aviation has proposed to invest \$2.5 Million in a new hangar facility, which will increase the number of based corporate aircraft and result in higher fuel flow revenue, and

WHEREAS, Atlantic Aviation has proposed a \$1 Million investment to renovate the Airport Terminal Building, which will save \$230,000 of airport fund balance currently appropriated for remodeling and result in increased business potential, and

WHEREAS, it is anticipated that said investments from a proven provider will increase airport revenues and move the Airport further toward the goal of eliminating reliance upon County Tax Levy, and

WHEREAS, the benefits of these proposed investments exceed the current time frame of Waukesha County's Fixed Base Operator (FBO) Lease and Operating Agreement with Atlantic Aviation, which will expire in 2018, and

WHEREAS, Waukesha County's purchasing policy generally requires similar contracts to be awarded through a Public Bid or Request For Proposal (RFP) process.

THE COUNTY BOARD OF SUPERVISORS OF THE COUNTY OF WAUKESHA
RESOLVES that County staff should enter negotiations with Atlantic Aviation, Inc. for a new 20 year FBO Lease and Operating Agreement.

BE IT FURTHER RESOLVED that, if negotiations prove successful, the final Agreement(s) will be presented to the Waukesha County Board of Supervisors for approval.


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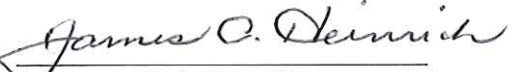
Presented by:
Public Works Committee


Approved by:
Executive Committee

Approved by:
Finance Committee


David W. Swan, Chair


Paul L. Decker, Chair

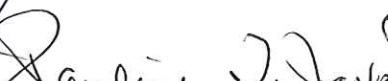

James A. Heinrich, Chair



Kathleen M. Cummings


James A. Heinrich

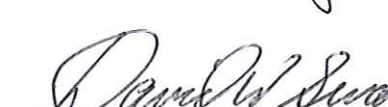

Eric Highum


Keith Hammitt


Pauline T. Jaske


Richard Morris



Robert L. Kolb



David W. Swan


Larry Nelson



Richard Morris



Peter M. Wolff



Duane E. Paulson


Carl Pettis


Gilbert W. Yerke


Steve Whittow


Steve Whittow


David D. Zimmermann


William J. Zaborowski

The foregoing legislation adopted by the County Board of Supervisors of Waukesha County, Wisconsin, was presented to the County Executive on:

Date: 8/25/15, 
Kathleen Novack, County Clerk

The foregoing legislation adopted by the County Board of Supervisors of Waukesha County, Wisconsin, is hereby:

Approved: X
Vetoed: _____

Date: 8/31/15, 
Paul Farrow, County Executive

WAUKESHA COUNTY BOARD OF SUPERVISORS

V

DATE-08/25/15

NUMBER-1700002

*VOTE ON MOTION
RECOMM. RFP COMMITTEE*

1 R. KOLB.....AYE	2 D. Zimmermann.....AYE
3 R. MORRIS.....AYE	4 J. BATZKO.....AYE
5 J. BRANDTJEN.....AYE	6 J. WALZ.....NAY
7 J. GRANT.....AYE	8 E. HIGHUM.....AYE
9 J. HEINRICH.....AYE	10 D. SWAN.....
11 C. HOWARD.....AYE	12 P. WOLFF.....AYE
13 P. DECKER.....AYE	14 C. PETTIS.....
15 B. MITCHELL.....AYE	16 M. CROWLEY.....NAY
17 D. PAULSON.....AYE	18 L. NELSON.....NAY
19 K. CUMMINGS.....NAY	20 T. SCHELLINGER....NAY
21 W. ZABOROWSKI.....AYE	22 P. JASKE.....NAY
23 K. HAMMITT.....AYE	24 S. WHITTOW.....NAY
25 G. YERKE.....NAY	

TOTAL AYES-15

TOTAL NAYS-08

CARRIED X

DEFEATED _____

UNANIMOUS _____

TOTAL VOTES-23