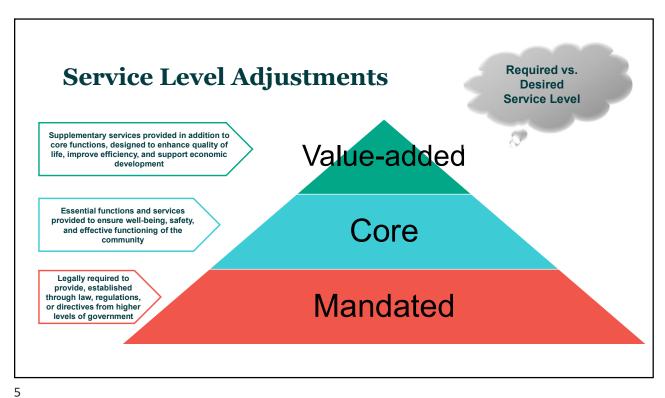


1 Welcome 2 Recap of Session 2 **Budget 3** Revenue Generating Options **Task Force** 4 Group Discussion & Exercises **5** Wrap Up / Next Steps **Session 3** 6 Adjourn

Waukesha County 2024 BUDGET TASK FORCE TIMELINE (D) 000 SERVICE LEVEL **DEVELOP VALUES** REDUCTION GENERATING FORCE RECOMMENDATIONS AND PRIORITIES SCENARIOS SCENARIOS **Major Activities** Major Activities **Major Activities Major Activities** · Share fiscal context · Connect values and · Recap service level · Recap results of priorities to County and build mutual reduction prioritization Task Force sessions understanding resource allocation Present revenuethat led to · Work together to set Share service level generating scenarios recommended values that will guide reductions that Work together to scenario(s) to address the budget decision-making address the budget prioritize optimal Understand Task gap scenario(s) that Force priorities as it · Work together to address the budget Present what Raftelis relates to core prioritize reductions gap will share with the services provided by County Board of Supervisors the County Tuesday May 14 Wednesday May 29 Tuesday June 4 TBD - June







What We Heard



There are low-priority service areas that could be reduced



Routinely prioritized service areas by the Task Force align with how the County allocates most tax levy dollars



Some cuts merely shift costs elsewhere



Consider opportunities for consolidation or partnerships - reimagine service delivery

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Revenue Generating Options



Exceed Allowable Levy Limit

Increase tax levy above state-authorized allowable limits following an agreed-upon process outlined under state law.

Considerations



- · Next fiscal year only?
- Should it be a set number of years?
- Allowable on an ongoing basis?

Fiscal Impact



- Set tax levy to match cost to continue growth levels
- Increases property taxpayer burden

Requirements



- 1. Adopt a resolution to exceed levy limit
- 2. Voters approve resolution in a referendum
- 3. Referendum language must include:
 - A. The purpose for the increase
 - B. The percentage % increase in the levy due to referendum increase
 - C. The dollar amount (\$) of the increase

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Benchmarking Analysis-

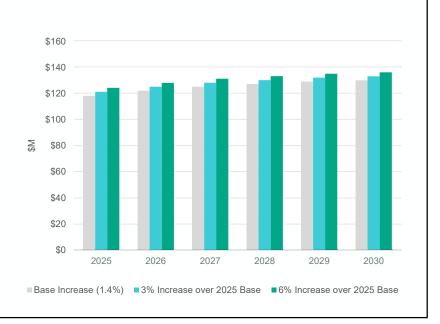
Recent Referendum Examples

County	Funding Increase	Duration	Purpose	Adopted?
St. Croix	\$900,000 (2%)	Ongoing	Fund public safety positions	YES; passed 54/46
Green	\$800,000 (5%)	Through 2030	Fund County-owned nursing home	YES; passed 65/35
Forest	\$2 million (32%)	Ongoing	Fund ongoing operations	NO; failed 70/30
Washington	\$4 million (10%)	Ongoing	Fund Anti-Crime Plan	NO; failed 56/44



County

An annual levy increase of approximately \$28.2 million would be needed to fully address the funding gap through 2030 - equivalent to a 28% increase in property

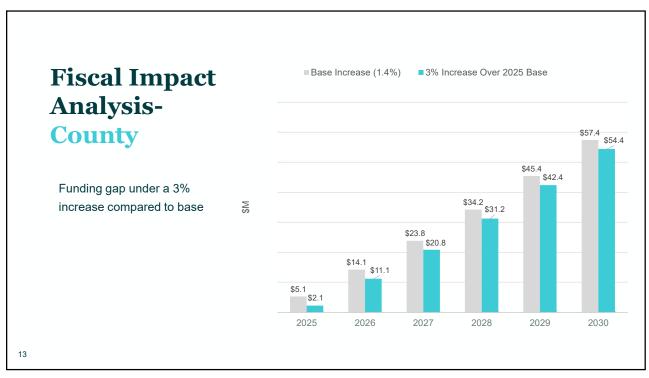


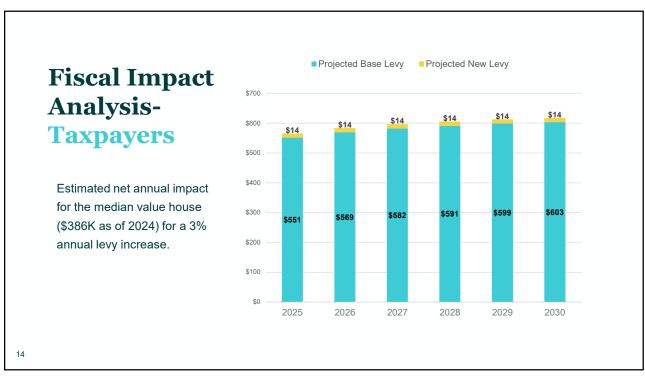
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Fiscal Impact Analysis-Comparison of Levy Revenue at Different **Lump Sum Increases**

Levy Increase	Annual Increase Over Base (1.4%)			
1.4% + 2.0%	\$2.0 million			
1.4% + 3.0%	\$3.0 million			
1.4% + 4.0%	\$4.0 million			
1.4% + 5.0%	\$5.0 million			
1.4% + 6.0%	\$6.0 million			





Vehicle Registration Fee

Local vehicle registration fee ("wheel tax") that counties can impose on motor vehicles registered within their jurisdiction. The wheel tax is an additional fee on top of the state vehicle registration fee.

Considerations

· What should the fee be?



Fiscal Impact



- Generates new, ongoing revenue
- In addition to state vehicle fee residents already pay

Requirements



- 1. County Board of Supervisors approves ordinance
- 2. Ordinance must specify fee amount and types of vehicles
- Funds collected from the wheel tax must be used for transportationrelated purposes within the county. This includes road and bridge maintenance, public transportation, and other infrastructure projects.
 - Total Waukesha County Transportation Fund budget in 2024: \$18.1 million (\$3.6 million funded through levy)

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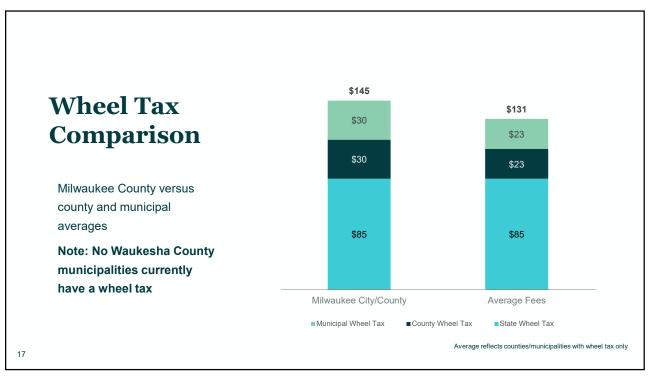
Benchmarking Analysis

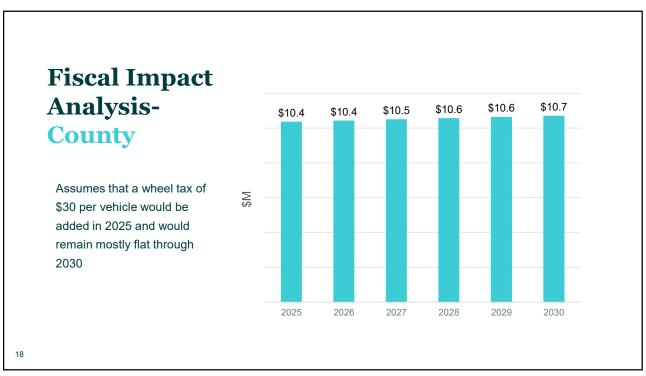
13 counties collect fees between \$15 and \$30, with an average fee of \$23 per vehicle.

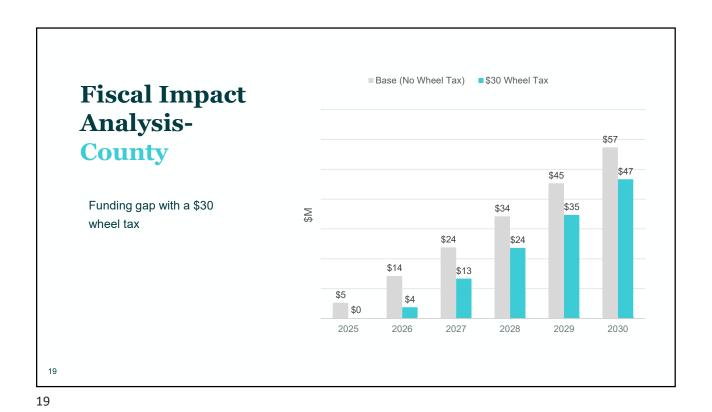
41 municipalities also collect a fee (none in Waukesha County*).

*City of Pewaukee currently charges a utility transportation fee that is being legally challenged.









Financial Impact Analysis-

Taxpayers

	One Vehicle	Two Vehicles	Three Vehicles	
State Registration Fee	\$85	\$170	\$255	
County Registration Fee	\$30	\$60	\$90	
Municipal Registration Fee	\$0	\$0	\$0	
Total Fee Paid	\$115	\$230	\$345	

Group Discussion



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Instructions

- Discuss the advantages and disadvantages of exceeding levy limits or enacting a county wheel tax
- Consider multiple constituents County government, elected officials, your household, your friends and neighbors
- How feasible are these options?

County Sales and Use Tax

County governments in Wisconsin are authorized by statute to impose a sales and use tax of 0.5% on the same goods and services that are taxable under the State's general sales tax.

Considerations



- Structure of direct property tax relief.
- Service enhancements and/or support to local municipalities

Fiscal Impact



- Generates new, ongoing tax revenue of \$50-\$60 million in the first year
- Impacts residents and visitors of Waukesha County

Requirements



- 1. County Board of Supervisors approves ordinance
- 2. County notifies the Department of Revenue (DOR)
- DOR approves, administers, and collects sales tax on behalf of County
- 4. Revenue distributed back to County as specified in the ordinance
- To be used for property tax relief or for any purpose for which counties are authorized to levy a property tax

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Benchmarking Analysis

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Counties have adopted a 0.5% sales tax

Includes seven of Waukesha's nine benchmark counties

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Counties have not adopted a sales tax

Counties are Waukesha, Manitowoc, Racine, Winnebago

\$8.3 million

Average FY2024 budget shortfall in three other non-sales tax counties

Equates to approximately 5% of spending

Other non-sales tax counties are feeling the same pressures as Waukesha

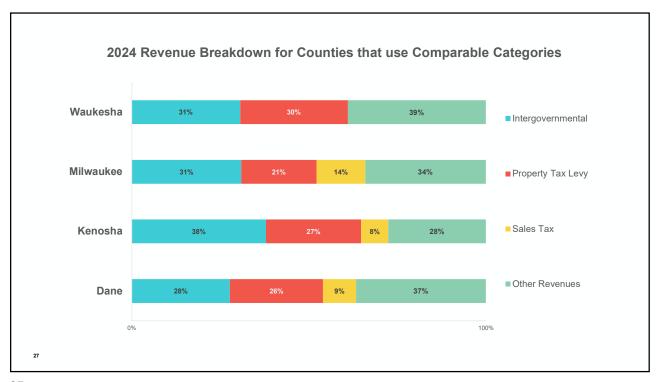
"Continued pressure from increasing labor and other expenses against the levy limit will inevitably force the County to seek alternative revenues or to abandon some services valued by this community..."

Winnebago County's 2024 Budget Message "The costs we face continue to escalate at a rate that challenges the very core of our financial stability. ...The status quo is no longer an option; we must consider and study all available alternative revenue streams."

- Racine County's 2024 Budget Message

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Financial Impact Analysis- Estimated Sales Tax per Household

Percent of Purchases Made in County	2025	2026	2027	2028	2029	2030
75%	\$126	\$128	\$131	\$133	\$136	\$139
80%	\$134	\$137	\$139	\$142	\$145	\$148
85%	\$142	\$145	\$148	\$151	\$154	\$157
90%	\$151	\$154	\$157	\$160	\$163	\$166
95%	\$159	\$162	\$165	\$169	\$172	\$176

Does not take into account any savings from levy reduction

Group Exercise



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Structuring a Sales Tax

- The tax is significantly more than needed to close the budget gap.
- How should that excess funding be used to support Task Force values?
 - Prioritize direct property tax reduction
 - What else?

Report Out

- Summarize discussion
- Did your group reach a consensus about how to structure?
- Share result(s)

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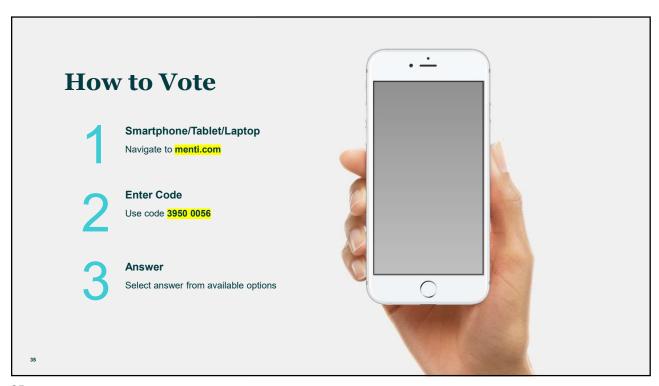
Non-Tax Options



Other Non-Tax Revenue Options

- Develop a regional 911 communications fee-for-service
- Offer naming rights for County facilities (Task-Force suggestion)
- Increase Park user fees









Regional 911 Fee-for-Service

- Regional 911 Center operating budget is \$7.6 million in FY2024
- Intergovernmental revenue is only budgeted at \$353,781, or 5% of total costs

Cost Recovery Percentage	2025	2026	2027	2028	2029	2030
10%	\$0.4M	\$0.4M	\$0.5M	\$0.5M	\$0.5M	\$0.5M
25%	\$1.6M	\$1.7M	\$1.8M	\$1.9M	\$2.0M	\$2.1M
50%	\$3.6M	\$3.8M	\$4.0M	\$4.2M	\$4.4M	\$4.6M
75%	\$5.6M	\$\$5.9M	\$6.2M	\$6.5M	\$6.8M	\$7.1M